PROCUREMENT – 02 NOVEMBER 2021
SESAR DEPLOYMENT MANAGER (SDM) TRANSITIONING

1. Scope of the procurement

The current procurement is aimed at sub-contracting technical experts with an airport background and stakeholder relations and communication experts for the transition from SDM first mandate holder to SDM second mandate holder to guarantee continuity and seamless transition. The procurement is done for the period 1st of June 2022 till 31st of December 2024, unless otherwise indicated.

2. Roles

a. Technical Operational:

- Airport operational focal point + AOP content + airport safety nets jointly with AF2 expert.
  - 1/6/2022 – 31/12/2022 : 70-85 man-days
  - 2023-2024 : Yearly 125-150 man- days
- AF2 expert except AOP (pool of experts)
  - 1/6/2022 – 31/12/2022 : 40-45 man-days
  - 2023 : 60-70 man-days
- AF5 airport expert
  - 1/6/2022 – 31/12/2022 : 70-95 man-days
  - 2023-2024 : yearly 125-175 man-days
- AF4 airport expert AOP_NOP (pool of experts)
  - 1/6/2022 – 31/12/2022 : 10-25 man-days
  - 2023-2024 : yearly 20-40 days, for 2022 : 55%
- Monitoring expert
  - 1/6/2022 – 31/12/2022 : 70-95 man-days
  - 2023-2024 : yearly 125-175 man-days
- Potentially : AF1-2-4 airport expert support in peak workload (pool of experts)
  - 1/6/2022 – 31/12/2022 : 10-25 man-days
  - 2023-2024 yearly 20-40 days, for 2022 : 55%

b. Stakeholder Relations – Buy in.

- Communications Manager
  - 1/6/2022 – 31/12/2022 : 95-118 days
  - 2023-2024 : yearly 175-215 days
- Responsible Support SR and buy in team
  - 1/6/2022 – 31/12/2022 : 95-118 days
  - 2023-2024 : yearly 175-215 days

c. *FPA (Framework Partnership Agreement)*

- Transition Manager FPA (period 1/6/2022 till 1/10/2022)
  - 50-60 man-days

d. *Airport Liaison Officer:*

- Transition Airport Liaison Officer (period 1/6/2022 till 1/10/2022)
  - 50-60 man-days
- Airport liaison officer (period 1/6/2022- till 31/12/2024)
  - 2023-2024 : 200-215 days

3. Criteria

a. *Mandatory*

Proven experience in SDM as SDAG resource or as Implementing Partner (IP)

b. *Required Documents*

- Proof of experience (CV)
- Motivation letter highlighting business continuity approach
- Financial conditions based on benchmark

4. Interview process

Interviews will be conducted by ACI EUROPE, SDAG & SDM experts panel on 1st week of December 2021.

5. Deadline

Please submit your full application **no later than 26 November 2021 (COB)** to Ms Stéphanie Coppin, ACI EUROPE, Head of Resources (email: stephanie.coppin@aci-europe.org)