

AGS announces new passenger forecast and security planning solution

AGS Airports Limited, which owns Aberdeen, Glasgow, and Southampton airports, has announced a new contract with Copenhagen Optimization (CopOpt) to introduce its Better Airport® solution, in order to improve the accuracy of the passenger forecast, reduce the time spent on forecasting, and create accurate lane opening and staffing plans for the security checkpoints. In turn, this will reduce costs, increase staff satisfaction and improve passenger experience in all three airports.

CopOpt delivers the modules Better Forecast and Better Security as part of Better Airport®, CopOpt's cloud-based planning platform. Better Airport® has already been successfully implemented at other international airports, including Toronto Pearson International Airport, Geneva Airport, Edinburgh Airport, London Luton Airport, and Dublin Airport.

AGS strives to have the most efficient airports and is constantly looking for solutions that can help them achieve this.

Since its founding in December 2014, CopOpt has become a leader in airport operations planning by combining in-depth operations research with hands-on airport operations experience in numerous airports around the world. Better Airport® - a cloud-based platform for all operational areas in an airport - enables airports to carry out all operational planning using one common platform.

AGS selected Better Airport® through a thorough tender process, where several solutions were evaluated against multiple criteria. Better Airport® complied with all functional requirements with referenced users of Better Airport® highlighting the ease of using the solution and the trust quickly created in the operational plans. This includes the high level of automation and its intuitive user interface.

The creation of accurate security lane opening plans based on the passenger forecast is a key input to the security process and current users of Better Airport® have reported reduced waiting times, reduced stress levels for both staff and passengers.

Kasper Hounsgaard, Managing Partner at CopOpt, said: *"We are looking very much forward to working with the AGS team on successfully implementing Better Airport®. The AGS team is ready for the transformation from Excel to a modern, automated, cloud-based solution delivering benefits quickly and automating a large part of the tasks that are currently manual. Also, the ability to update forecasts and plans in real-time assures an improved passenger experience as plans always reflect the latest development."*

Malcolm Surgenor, Group Head of IT at AGS Airports said; *"Right from the outset, the team from Copenhagen Optimization has impressed with their professional, data driven approach to assisting us improve our operational efficiency. We have confidence that their elegant technical solution, once implemented, will meet our business requirements and help deliver better forecasting."*



About Copenhagen Optimization

Copenhagen Optimization is a leading provider of consultancy and software focused on airports' operational planning activities. Copenhagen Optimization has grown quickly since its founding in 2014 and is now working with more than 50 airports across the world on all aspects of the airport operation. Embracing latest best practice with cloud-based software, Copenhagen Optimization delivers substantial value with its intelligent and intuitive Better Airport® planning platform. For more information, visit www.copopt.com.

About AGS Airports Limited:

AGS Airports Limited is jointly held by Ferrovial (via Faero UK Limited) and AGS Airports International Sarl (a Luxembourg company that is majority owned by Macquarie European Infrastructure Fund 4). Derek Provan is the current CEO.

As the second largest airport group in the UK, AGS carried more than 15 million passengers in 2017 representing an increase of 4.9% on the previous year. With 70 airlines serving more than 200 destinations, the Group serves three distinct catchment areas and includes Europe's busiest commercial heliport at Aberdeen.

Approximately 1,000 people are employed across the Group which supports a further 12,000 indirect employees. AGS invested over £40 million in major infrastructure projects across its airports in 2017 to further enhance the passenger experience and support the continued growth of the Group.

